

## FINANCIAL PARAMETERS

The parties interested in responding to this tender shall submit the following documents along with their offer.

1. Table 1, with “√” marked against the applicable range

TABLE-1

SL NO.	PARAMETER	CRITERIA	MARKS	Maximum Marks	PARAMETER ACHIEVED	MARKS AWARDED
1	Growth of Net Worth over previous year (%) Average of three years to be worked out	>20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
2	Debt Equity Ratio Long term Debt / (share capital+free reserves)	1:1 1.1 upto 1.5:1  1.6 upto 2.0:1 2.0 & above	5 4  3 2	5		
3	Quick Ratio (Current Assets- Inventories) / Current Liabilities	1:1  1:1 upto 1.5 1:1.5 upto 1.75 1:1.75 upto 2.5 1:>2.5	5  4 3 2 0	5		
4	Growth in Sales over previous year % Average of three years to be worked out	More than 35% 20-35% 10-20% 5-10% >0 & < 5% <0 ( negative)	5 4 3 2 1	5		
5	PROFIT BEFORE TAX Growth over previous year	More than 20% 10-20% 5-10% >0 & < 5% 0 or below	5 4 3 2 0	5		
6	Whether the supplier has been referred to BIFR/NCLT/any other similar Govt. Agency	Yes No	-5 0	0		
7	Whether the supplier is a potentially sick company	Yes No	-3 0	0		
	<b>TOTAL SCORE</b>			25		

THE MINIMUM SCORE REQUIRED TO QUALIFY IS 15 MARKS OUT OF TOTAL 25 MARKS.

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## FINANCIAL CRITERIA

- a) The net worth of the bidder as per the latest audited financial results shall be **positive**.
- b) Average Annual turnover of the bidder for the last three years as per audited accounts shall not be less than **RUPEES 48 CRORES**.
- c) The bidder should have experience in executing work of similar nature during the last three years with a minimum order value as given below-
  - i) Three completed work/order of similar nature for value not less than **RUPEES 25 CRORES EACH**

OR

- ii) Two completed work/order of similar nature of for value not less than **RUPEES 30 CRORES EACH**

OR

- iii) One completed work of similar nature of for value not less than **RUPEES 55 CRORES**

(The bidder should submit the audited financial results for the three preceding financial years and the documentary proofs of **successfully executed orders** alongwith end user certificates as mentioned at c above)

- For similar nature of work refer technical Pre Qualifying Requirement (PQR).

### Note:

- a. **Net worth** means the sum total of the **paid up share capital** and **Free Reserves**. Free reserve means all reserves credited out of the profits and share premium account but *does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation*. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- b. Other Income shall not be considered for arriving at Annual Turnover/Sales.
- c. The Exchange Rate as on the closing date of offer shall be considered for above purposes.